

Sales Tax History and Year to Date

updated 1/5/2022

	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Budgeted	Actual	
2021	\$ 46,346	\$ 42,192	\$ 75,119	\$ 53,978	\$ 54,459	\$ 82,667	\$ 60,263	\$ 59,856	\$ 90,445	\$ 55,955	\$ 57,918	\$ -	\$506,760	\$ 679,198	Overearned for 2021 Budget: \$172,438
% of budgeted revenue by month	9%	8%	15%	11%	11%	16%	12%	12%	18%	11%	11%	0%	-18.00%	YTD Actual	
Accumulated % of budgeted	9%	17%	32%	43%	54%	70%	82%	94%	112%	123%	134%	134%	% Change from budgeted previous year		
% of actual at EOY														134.03%	
Accumulated % of EOY actual															
accumulated actual revenue	\$ 46,346	\$88,538	\$163,657	\$217,636	\$272,094	\$354,761	\$415,024	\$474,880	\$565,325	\$621,280	\$679,198	\$679,198		YTD Percentage of Actual vs. Budgeted	

EOY Modeling Projections

6-year average % of EOY	7.77%	6.41%	8.79%	7.29%	7.01%	9.95%	8.13%	7.81%	10.67%	7.97%	7.89%	10.32%	100.00%	
6-year Accumulated % of EOY actual	89.68%													<i>EOY Projection Estimate</i>

10/19 EOY Projection: High end	\$757,340	89.68%	\$679,198	100%	If the November accumulated 6-year average is 89.68%, what would that mean if that average stays true for this year? Not fully accurate as this year seems like an anomaly and I don't think we can count on this continued level of sales.	\$250,580	<---\$ over budget			
10/19 EOY Projection: Low end	<i>YTD plus 6-year average November and December</i>						\$64,259	\$743,457	\$236,697	<---\$ over budget

\$750,399	<---Current updated projection through November: Per Board discussion, we are using the median of high and low end projection
\$721,604	<---Figure used in the 2022 Adopted Budget end of year projection across funds total
\$28,795	<---Difference between current projection and Adopted Budget version

Fund Distribution of current version overage

A	\$13,280	<i>Once the 2021 financial year is closed and results fully analyzed, overages can be discussed at Board level: budget modifications to increase reserve additions or other appropriations.</i>
B	\$8,120	
DA	\$3,915	
DB	\$3,480	

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2011	\$43,771	\$36,621	\$57,874	\$40,161	\$37,749	\$53,177	\$41,244	\$41,142	\$62,040	\$38,593	\$39,671	\$60,155	\$667,767	\$552,198
% of budgeted	7%	5%	9%	6%	6%	8%	6%	6%	9%	6%	6%	9%		
Accumulated budget	7%	12%	21%	27%	32%	40%	47%	53%	62%	68%	74%	83%		
% of actual	8%	7%	10%	7%	7%	10%	7%	7%	11%	7%	7%	11%		82.69%
% of EOY actual	8%	15%	25%	32%	39%	49%	56%	64%	75%	82%	89%	100%		Percentage of Acutal vs. Budgeted
accumulated actual		\$80,392	\$138,266	\$178,427	\$216,176	\$269,353	\$310,597	\$351,739	\$413,779	\$452,372	\$492,043	\$552,198		
2012	\$41,997	\$36,357	\$54,677	\$38,965	\$38,545	\$64,379	\$41,782	\$40,564	\$58,961	\$41,206	\$39,881	\$61,522	\$432,072	\$558,836
% of budgeted revenue by month	10%	8%	13%	9%	9%	15%	10%	9%	14%	10%	9%	14%	-35.3%	1.2%
Accumulated % of budgeted	10%	18%	31%	40%	49%	64%	73%	83%	96%	106%	115%	129%	% Change from previous year	129.34%
% of actual at EOY	8%	7%	10%	7%	7%	12%	7%	7%	11%	7%	7%	11%		
Accumulated % of EOY actual	8%	14%	24%	31%	38%	49%	57%	64%	74%	82%	89%	100%		Percentage of Acutal vs. Budgeted
accumulated actual revenue		\$78,354	\$133,031	\$171,996	\$210,541	\$274,920	\$316,702	\$357,266	\$416,227	\$457,433	\$497,314	\$558,836		
2013	\$48,000	\$38,972	\$49,635	\$40,026	\$41,500	\$58,309	\$42,736	\$42,521	\$65,827	\$42,513	\$43,484	\$61,334	\$485,719	\$574,857
% of budgeted revenue by month	10%	8%	10%	8%	9%	12%	9%	9%	14%	9%	9%	13%	12.4%	2.9%
Accumulated % of budgeted	10%	18%	28%	36%	45%	57%	66%	74%	88%	97%	106%	118%	% Change from previous year	118.35%
% of actual at EOY	8%	7%	9%	7%	7%	10%	7%	7%	11%	7%	8%	11%		
Accumulated % of EOY actual	8%	15%	24%	31%	38%	48%	56%	63%	74%	82%	89%	100%		Percentage of Acutal vs. Budgeted
accumulated actual revenue		\$86,972	\$136,607	\$176,633	\$218,133	\$276,442	\$319,178	\$361,699	\$427,526	\$470,039	\$513,523	\$574,857		
2014	\$42,148	\$35,637	\$62,795	\$41,959	\$41,344	\$66,805	\$43,707	\$46,217	\$61,557	\$46,090	\$43,839	\$70,385	\$571,674	\$602,483
% of budgeted revenue by month	7%	6%	11%	7%	7%	12%	8%	8%	11%	8%	8%	12%	17.7%	4.8%
Accumulated % of budgeted	7%	14%	25%	32%	39%	51%	58%	67%	77%	85%	93%	105%	% Change from previous year	105.39%
% of actual at EOY	7%	6%	10%	7%	7%	11%	7%	8%	10%	8%	7%	12%		
Accumulated % of EOY actual	7%	13%	23%	30%	37%	48%	56%	63%	73%	81%	88%	100%		Percentage of Acutal vs. Budgeted
accumulated actual revenue		\$77,785	\$140,580	\$182,539	\$223,883	\$290,688	\$334,395	\$380,612	\$442,169	\$488,259	\$532,098	\$602,483		
2015	\$47,216	\$37,059	\$50,429	\$44,591	\$44,335	\$56,476	\$46,535	\$47,072	\$55,380	\$52,201	\$48,300	\$57,893	\$593,066	\$587,487
% of budgeted revenue by month	8%	6%	9%	8%	7%	10%	8%	8%	9%	9%	8%	10%	3.7%	-2.5%
Accumulated % of budgeted	8%	14%	23%	30%	38%	47%	55%	63%	72%	81%	89%	99%	% Change from previous year	99.06%
% of actual at EOY	8%	6%	9%	8%	8%	10%	8%	8%	9%	9%	8%	10%		
Accumulated % of EOY actual	8%	14%	23%	31%	38%	48%	56%	64%	73%	82%	90%	100%		Percentage of Acutal vs. Budgeted
accumulated actual revenue		\$84,275	\$134,704	\$179,295	\$223,630	\$280,106	\$326,641	\$373,713	\$429,093	\$481,294	\$529,594	\$587,487		
2016	\$44,832	\$33,213	\$48,745	\$48,306	\$42,145	\$ 53,531	\$ 49,162	\$ 45,176	\$ 60,258	\$ 45,598	\$ 46,450	\$ 57,933	\$595,556	\$575,350
% of budgeted revenue by month	8%	6%	8%	8%	7%	9%	8%	8%	10%	8%	8%	10%	0.42%	-2.1%
Accumulated % of budgeted	8%	13%	21%	29%	36%	45%	54%	61%	71%	79%	87%	97%	% Change from previous year	96.61%
% of actual at EOY	8%	6%	8%	8%	7%	9%	9%	8%	10%	8%	8%	10%		
Accumulated % of EOY actual	8%	14%	22%	30%	38%	47%	56%	63%	74%	82%	90%	100%		Percentage of Acutal vs. Budgeted
accumulated actual revenue		\$78,045	\$126,790	\$175,096	\$217,241	\$270,772	\$319,934	\$365,110	\$425,368	\$470,966	\$517,416	\$575,350		

<--Δ from previous year

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	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Budgeted	Actual
2017 \$ 45,729 \$ 38,792 \$ 57,428 \$ 42,952 \$ 43,434 \$ 62,032 \$ 49,281 \$ 45,448 \$ 64,487 \$ 46,592 \$ 45,872 \$ 67,973 \$574,857 \$ 610,021														
% of budgeted revenue by month	8%	7%	10%	7%	8%	11%	9%	8%	11%	8%	8%	12%	-3.48%	6.03%
Accumulated % of budgeted	8%	15%	25%	32%	40%	51%	59%	67%	78%	86%	94%	106%	% Change from previous year	106.12%
% of actual at EOY	7%	6%	9%	7%	7%	10%	8%	7%	11%	8%	8%	11%		
Accumulated % of EOY actual	7%	14%	23%	30%	37%	48%	56%	63%	74%	81%	89%	100%	Percentage of Acutal vs. Budgeted	
accumulated actual revenue	\$ 45,729	\$84,521	\$141,949	\$184,901	\$228,335	\$290,367	\$339,648	\$385,097	\$449,584	\$496,176	\$542,048	\$610,021		
2018 \$ 47,702 \$ 43,461 \$ 56,048 \$ 49,913 \$ 46,053 \$ 67,807 \$ 53,572 \$ 51,953 \$ 70,792 \$ 48,859 \$ 52,242 \$ 60,658 \$585,078 \$ 649,061														
% of budgeted revenue by month	8%	7%	10%	9%	8%	12%	9%	9%	12%	8%	9%	10%	1.78%	6.40%
Accumulated % of budgeted	8%	16%	25%	34%	42%	53%	62%	71%	83%	92%	101%	111%	% Change from previous year	110.94%
% of actual at EOY	7%	7%	9%	8%	7%	10%	8%	8%	11%	8%	8%	9%		
Accumulated % of EOY actual	7%	14%	23%	30%	37%	48%	56%	64%	75%	83%	91%	100%	Percentage of Acutal vs. Budgeted	
accumulated actual revenue	\$ 47,702	\$91,163	\$147,211	\$197,125	\$243,178	\$310,985	\$364,557	\$416,510	\$487,302	\$536,161	\$588,404	\$649,061		
2019 \$ 51,598 \$ 43,102 \$ 59,377 \$ 49,082 \$ 51,369 \$ 80,215 \$ 56,550 \$ 55,080 \$ 64,198 \$ 52,294 \$ 58,039 \$ 68,066 \$600,000 \$ 688,970														
% of budgeted revenue by month	9%	7%	10%	8%	9%	13%	9%	9%	11%	9%	10%	11%	2.55%	6.15%
Accumulated % of budgeted	8%	16%	26%	34%	42%	56%	65%	74%	85%	94%	103%	115%	% Change from previous year	114.83%
% of actual at EOY	7%	6%	9%	7%	7%	12%	8%	8%	9%	8%	8%	10%		
Accumulated % of EOY actual	7%	14%	22%	29%	37%	49%	57%	65%	74%	82%	90%	100%	Percentage of Acutal vs. Budgeted	
accumulated actual revenue	\$ 51,598	\$94,700	\$154,077	\$203,159	\$254,528	\$334,743	\$391,292	\$446,372	\$510,570	\$562,864	\$620,904	\$688,970		
2020 \$ 53,017 \$ 44,336 \$ 56,496 \$ 37,142 \$ 34,817 \$ 53,516 \$ 48,791 \$ 47,559 \$ 83,799 \$ 51,859 \$ 44,296 \$ 73,032 \$618,000 \$ 628,658														
% of budgeted revenue by month	9%	7%	9%	6%	6%	9%	8%	8%	14%	8%	7%	12%	3.00%	-8.75%
Accumulated % of budgeted	9%	16%	25%	31%	37%	45%	53%	61%	74%	83%	90%	102%	% Change from previous year	101.72%
% of actual at EOY	8%	7%	9%	6%	6%	9%	8%	8%	13%	8%	7%	12%		
Accumulated % of EOY actual	8%	15%	24%	30%	36%	44%	52%	60%	73%	81%	88%	100%	YTD Percentage of Acutal vs. Budgeted	
accumulated actual revenue	\$ 53,017	\$97,353	\$153,848	\$190,990	\$225,807	\$279,323	\$328,114	\$375,673	\$459,472	\$511,330	\$555,626	\$628,658		

<--Δ from previous year

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