

Sales Tax Figures

updated 07/27/2020

	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Budgeted	Actual
2011	\$43,771	\$36,621	\$57,874	\$40,161	\$37,749	\$53,177	\$41,244	\$41,142	\$62,040	\$38,593	\$39,671	\$60,155	\$667,767	\$552,199
% of budgeted	7%	5%	9%	6%	6%	8%	6%	6%	9%	6%	6%	9%		
Accumulated budget	7%	12%	21%	27%	32%	40%	47%	53%	62%	68%	74%	83%		
% of actual	8%	7%	10%	7%	7%	10%	7%	7%	11%	7%	7%	11%		82.69%
% of EOY actual	8%	15%	25%	32%	39%	49%	56%	64%	75%	82%	89%	100%		Percentage of Actual vs. Budgeted
accumulated actual		\$80,392	\$138,266	\$178,427	\$216,176	\$269,353	\$310,597	\$351,739	\$413,779	\$452,372	\$492,043	\$552,198		
2012	\$41,997	\$36,357	\$54,677	\$38,965	\$38,545	\$64,379	\$41,782	\$40,564	\$58,961	\$41,206	\$39,881	\$61,522	\$432,072	\$558,835
% of budgeted revenue by month	10%	8%	13%	9%	9%	15%	10%	9%	14%	10%	9%	14%	-35.3%	1.2%
Accumulated % of budgeted	10%	18%	31%	40%	49%	64%	73%	83%	96%	106%	115%	129%	% Change from previous year	
% of actual at EOY	8%	7%	10%	7%	7%	12%	7%	7%	11%	7%	7%	11%		129.34%
Accumulated % of EOY actual	8%	14%	24%	31%	38%	49%	57%	64%	74%	82%	89%	100%		Percentage of Actual vs. Budgeted
accumulated actual revenue		\$78,354	\$133,031	\$171,996	\$210,541	\$274,920	\$316,702	\$357,266	\$416,227	\$457,433	\$497,314	\$558,836		
2013	\$48,000	\$38,972	\$49,635	\$40,026	\$41,500	\$58,309	\$42,736	\$42,521	\$65,827	\$42,513	\$43,484	\$61,334	\$485,719	\$574,857
% of budgeted revenue by month	10%	8%	10%	8%	9%	12%	9%	9%	14%	9%	9%	13%	12.4%	2.9%
Accumulated % of budgeted	10%	18%	28%	36%	45%	57%	66%	74%	88%	97%	106%	118%	% Change from previous year	
% of actual at EOY	8%	7%	9%	7%	7%	10%	7%	7%	11%	7%	8%	11%		118.35%
Accumulated % of EOY actual	8%	15%	24%	31%	38%	48%	56%	63%	74%	82%	89%	100%		Percentage of Actual vs. Budgeted
accumulated actual revenue		\$86,972	\$136,607	\$176,633	\$218,133	\$276,442	\$319,178	\$361,699	\$427,526	\$470,039	\$513,523	\$574,857		
2014	\$42,148	\$35,637	\$62,795	\$41,959	\$41,344	\$66,805	\$43,707	\$46,217	\$61,557	\$46,090	\$43,839	\$70,385	\$571,674	\$602,481
% of budgeted revenue by month	7%	6%	11%	7%	7%	12%	8%	8%	11%	8%	8%	12%	17.7%	4.8%
Accumulated % of budgeted	7%	14%	25%	32%	39%	51%	58%	67%	77%	85%	93%	105%	% Change from previous year	
% of actual at EOY	7%	6%	10%	7%	7%	11%	7%	8%	10%	8%	7%	12%		105.39%
Accumulated % of EOY actual	7%	13%	23%	30%	37%	48%	56%	63%	73%	81%	88%	100%		Percentage of Actual vs. Budgeted
accumulated actual revenue		\$77,785	\$140,580	\$182,539	\$223,883	\$290,688	\$334,395	\$380,612	\$442,169	\$488,259	\$532,098	\$602,483		
2015	\$47,216	\$37,059	\$50,429	\$44,591	\$44,335	\$56,476	\$46,535	\$47,072	\$55,380	\$52,201	\$48,300	\$57,893	\$593,066	\$587,487
% of budgeted revenue by month	8%	6%	9%	8%	7%	10%	8%	8%	9%	9%	8%	10%	3.7%	-2.5%
Accumulated % of budgeted	8%	14%	23%	30%	38%	47%	55%	63%	72%	81%	89%	99%	% Change from previous year	
% of actual at EOY	8%	6%	9%	8%	8%	10%	8%	8%	9%	9%	8%	10%		99.06%
Accumulated % of EOY actual	8%	14%	23%	31%	38%	48%	56%	64%	73%	82%	90%	100%		Percentage of Actual vs. Budgeted
accumulated actual revenue		\$84,275	\$134,704	\$179,295	\$223,630	\$280,106	\$326,641	\$373,713	\$429,093	\$481,294	\$529,594	\$587,487		
2016	\$44,832	\$33,213	\$48,745	\$48,306	\$42,145	\$53,531	\$49,162	\$45,176	\$60,258	\$45,598	\$46,450	\$57,933	\$595,556	\$575,350
% of budgeted revenue by month	8%	6%	8%	8%	7%	9%	8%	8%	10%	8%	8%	10%	0.42%	-2.1%
Accumulated % of budgeted	8%	13%	21%	29%	36%	45%	54%	61%	71%	79%	87%	97%	% Change from previous year	
% of actual at EOY	8%	6%	8%	8%	7%	9%	9%	8%	10%	8%	8%	10%		96.61%
Accumulated % of EOY actual	8%	14%	22%	30%	38%	47%	56%	63%	74%	82%	90%	100%		Percentage of Actual vs. Budgeted
accumulated actual revenue		\$78,045	\$126,790	\$175,096	\$217,241	\$270,772	\$319,934	\$365,110	\$425,368	\$470,966	\$517,416	\$575,350		
2017	\$45,729	\$38,792	\$57,428	\$42,952	\$43,434	\$62,032	\$49,281	\$45,448	\$64,487	\$46,592	\$45,872	\$67,973	\$574,857	\$610,021
% of budgeted revenue by month	8%	7%	10%	7%	8%	11%	9%	8%	11%	8%	8%	12%	-3.48%	6%
Accumulated % of budgeted	8%	15%	25%	32%	40%	51%	59%	67%	78%	86%	94%	106%	% Change from previous year	
% of actual at EOY	7%	6%	9%	7%	7%	10%	8%	7%	11%	8%	8%	11%		106.12%
Accumulated % of EOY actual	7%	14%	23%	30%	37%	48%	56%	63%	74%	81%	89%	100%		Percentage of Actual vs. Budgeted
accumulated actual revenue	\$45,729	\$84,521	\$141,949	\$184,901	\$228,335	\$290,367	\$339,648	\$385,097	\$449,584	\$496,176	\$542,048	\$610,021		
2018	\$47,702	\$43,461	\$56,048	\$49,913	\$46,053	\$67,807	\$53,572	\$51,953	\$70,792	\$48,859	\$52,242	\$60,658	\$585,078	\$578,269
% of budgeted revenue by month	8%	7%	10%	9%	8%	12%	9%	9%	12%	8%	9%	10%	1.78%	-5%
Accumulated % of budgeted	8%	16%	25%	34%	42%	53%	62%	71%	83%	92%	101%	111%	% Change from previous year	
% of actual at EOY	8%	8%	10%	9%	8%	12%	9%	9%	12%	8%	9%	10%		98.84%
Accumulated % of EOY actual	8%	16%	25%	34%	42%	54%	63%	72%	84%	93%	102%	112%		Percentage of Actual vs. Budgeted
accumulated actual revenue	\$47,702	\$91,163	\$147,211	\$197,125	\$243,178	\$310,985	\$364,557	\$416,510	\$487,302	\$536,161	\$588,404	\$649,061		
2019	\$51,598	\$43,102	\$59,377	\$49,082	\$51,369	\$80,215	\$56,550	\$55,080	\$64,198	\$52,294	\$58,039	\$68,066	\$600,000	\$688,969
% of budgeted revenue by month	9%	7%	10%	8%	9%	13%	9%	9%	11%	9%	10%	11%	2.55%	19%
Accumulated % of budgeted	8%	16%	26%	34%	42%	56%	65%	74%	85%	94%	103%	115%	% Change from previous year	
% of actual at EOY	7%	6%	9%	7%	7%	12%	8%	8%	9%	8%	8%	10%		114.83%
Accumulated % of EOY actual	7%	14%	22%	29%	37%	49%	57%	65%	74%	82%	90%	100%		Percentage of Actual vs. Budgeted
accumulated actual revenue	\$51,598	\$94,700	\$154,077	\$203,159	\$254,528	\$334,743	\$391,292	\$446,372	\$510,570	\$562,864	\$620,904	\$688,970		
2020	\$53,017	\$44,336	\$56,496	\$37,142	\$34,817	\$53,516	\$48,791						\$618,000	\$328,114
% of budgeted revenue by month	9%	7%	9%	6%	6%	9%	8%	0%	0%	0%	0%	0%	3.00%	YTD Actual
Accumulated % of budgeted	9%	16%	25%	31%	37%	45%	53%						% Change from previous year	
% of actual at EOY														53.09%
Accumulated % of EOY actual														YTD Percentage of Actual vs. Budgeted
accumulated actual revenue	\$53,017	\$97,353	\$153,848	\$190,990	\$225,807	\$279,323	\$328,114	\$328,114	\$328,114	\$328,114	\$328,114	\$328,114		

Modeling Sales Tax Reduction for 2020

Updated: 8/21/2020

2020 YTD and Historic

	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Budgeted	Actual
2020 Sales Tax	\$53,017	\$44,336	\$56,496	\$37,142	\$34,817	\$53,516	\$48,791	\$ -	\$ -	\$ -	\$ -	\$ -	\$618,000	\$ 328,114
														<--- '20 YTD
														53.1%
														<--- % of originally budget
														75.8%
														<--- % of COVID adjusted budget
2015 - 2019 Monthly Average	\$47,415	\$39,125	\$54,405	\$46,969	\$45,467	\$64,012	\$51,020	\$48,946	\$63,023	\$49,109	\$50,181	\$62,505	\$589,711	\$608,019
2019	\$51,598	\$43,102	\$59,377	\$49,082	\$51,369	\$80,215	\$56,550	\$55,080	\$64,198	\$52,294	\$58,039	\$68,066	\$600,000	\$ 688,970

Projecting the Rest of the Year

Decreased Revenue Projection	see actuals							30%	30%	40%	40%	40%	40%	1st Quarter Actual + Projected	% Decrease of 2020 Budgeted
Projection based on 5-yr							\$35,714	\$34,262	\$37,814	\$29,465	\$30,109	\$37,503	\$395,857	35.95%	
Projection based on 2019							\$39,585	\$38,556	\$38,519	\$31,377	\$34,824	\$40,839	\$414,689	32.90%	
Total Sales Tax Revenue Projections from our May Budget Model:													\$432,600	30%	