Sales Tax Figures updated 07/27/2020

		Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Budgeted	Actual
	2011	\$43,771	\$36,621	\$57,874	\$40,161	\$37,749	\$53,177	\$41,244	\$41,142	\$62,040	\$38,593	\$39,671	\$60,155	\$667,767	\$552,199
% of budgeted	Ī	7%	5%	9%	6%	6%	8%	6%	6%	9%	6%	6%	9%		
Accumulated budget	-	7%	12%	21%	27%	32%	40%	47%	53%	62%	68%	74%	83%		
% of actual	F	8%	7%	10%	7%	7%	10%	7%	7%	11%	7%	7%	11%		82.69%
% of EOY actual	-	8%	15%	25%	32%	39%	49%	56%	64%	75%	82%	89%	100%		Percentage of
	-	670	\$80,392	\$138,266	\$178,427	\$216,176	\$269,353	\$310,597	\$351,739	\$413,779	\$452,372	\$492,043	\$552,198		Acutal vs.
accumulated actual	2012	¢44.007												Ć422.072	Budgeted
	2012	\$41,997	\$36,357	\$54,677	\$38,965	\$38,545	\$64,379	\$41,782	\$40,564	\$58,961	\$41,206	\$39,881	\$61,522	\$432,072	\$558,835
% of budgeted revenue by month	-	10%	8%	13%	9%	9%	15%	10%	9%	14%	10%	9%	14%	-35.3% % Change	1.2%
Accumulated % of budgeted	-	10%	18%	31%	40%	49%	64%	73%	83%	96%	106%	115%	129%	from previous	
% of actual at EOY	L	8%	7%	10%	7%	7%	12%	7%	7%	11%	7%	7%	11%	year	129.34%
Accumulated % of EOY actual		8%	14%	24%	31%	38%	49%	57%	64%	74%	82%	89%	100%		Percentage of Acutal vs.
accumulated actual revenue			\$78,354	\$133,031	\$171,996	\$210,541	\$274,920	\$316,702	\$357,266	\$416,227	\$457,433	\$497,314	\$558,836		Budgeted
	2013	\$48,000	\$38,972	\$49,635	\$40,026	\$41,500	\$58,309	\$42,736	\$42,521	\$65,827	\$42,513	\$43,484	\$61,334	\$485,719	\$574,857
% of budgeted revenue by month		10%	8%	10%	8%	9%	12%	9%	9%	14%	9%	9%	13%	12.4%	2.9%
Accumulated % of budgeted		10%	18%	28%	36%	45%	57%	66%	74%	88%	97%	106%	118%	% Change	
% of actual at EOY	Ī	8%	7%	9%	7%	7%	10%	7%	7%	11%	7%	8%	11%	from previous year	118.35%
Accumulated % of EOY actual		8%	15%	24%	31%	38%	48%	56%	63%	74%	82%	89%	100%	,	Percentage of
accumulated actual revenue	Ī		\$86,972	\$136,607	\$176,633	\$218,133	\$276,442	\$319,178	\$361,699	\$427,526	\$470,039	\$513,523	\$574,857		Acutal vs. Budgeted
	2014	\$42,148	\$35,637	\$62,795	\$41,959	\$41,344	\$66,805	\$43,707	\$46,217	\$61,557	\$46,090	\$43,839	\$70,385	\$571,674	\$602,481
% of budgeted revenue by month		7%	6%	11%	7%	7%	12%	8%	8%	11%	8%	8%	12%	17.7%	4.8%
Accumulated % of budgeted	ŀ	7%	14%	25%	32%	39%	51%	58%	67%	77%	85%	93%	105%	% Change	11070
% of actual at EOY	F	7%	6%	10%	7%	7%	11%	7%	8%	10%	8%	7%	103%	from previous	105.39%
	ŀ	7%		23%	30%	37%	48%		63%	73%	81%	88%	100%	year	Percentage of
Accumulated % of EOY actual	-	770	13%					56%							Acutal vs.
accumulated actual revenue			\$77,785	\$140,580	\$182,539	\$223,883	\$290,688	\$334,395	\$380,612	\$442,169	\$488,259	\$532,098	\$602,483		Budgeted
	2015	\$47,216	\$37,059	\$50,429	\$44,591	\$44,335	\$56,476	\$46,535	\$47,072	\$55,380	\$52,201	\$48,300	\$57,893	\$593,066	\$587,487
% of budgeted revenue by month	ļ	8%	6%	9%	8%	7%	10%	8%	8%	9%	9%	8%	10%	3.7%	-2.5%
Accumulated % of budgeted	L	8%	14%	23%	30%	38%	47%	55%	63%	72%	81%	89%	99%	% Change from previous	
% of actual at EOY		8%	6%	9%	8%	8%	10%	8%	8%	9%	9%	8%	10%	year	99.06%
Accumulated % of EOY actual		8%	14%	23%	31%	38%	48%	56%	64%	73%	82%	90%	100%		Percentage of Acutal vs.
accumulated actual revenue						6222 620						¢530.504	¢507.407		
accamalacca actual revenue			\$84,275	\$134,704	\$179,295	\$223,630	\$280,106	\$326,641	\$373,713	\$429,093	\$481,294	\$529,594	\$587,487		Budgeted
accamalated actual revenue	2016	\$44,832	\$84,275	\$134,704	\$179,295 \$48,306	. ,	\$280,106						\$ 57,933	\$595,556	\$575,350
% of budgeted revenue by month	2016	\$44,832 8%		, .		. ,	, ,	. ,						\$595,556 0.42%	
	2016	1	\$33,213	\$48,745	\$48,306	\$42,145	\$ 53,531	\$ 49,162	\$ 45,176	\$ 60,258	\$ 45,598	\$ 46,450	\$ 57,933	0.42% % Change	\$575,350
% of budgeted revenue by month	2016	8%	\$33,213 6%	\$48,745	\$48,306 8%	\$42,145 7%	\$ 53,531	\$ 49,162	\$ 45,176 8%	\$ 60,258	\$ 45,598	\$ 46,450	\$ 57,933 10%	0.42%	\$575,350
% of budgeted revenue by month Accumulated % of budgeted	2016	8% 8%	\$33,213 6% 13%	\$48,745 8% 21%	\$48,306 8% 29%	\$42,145 7% 36%	\$ 53,531 9% 45%	\$ 49,162 8% 54%	\$ 45,176 8% 61%	\$ 60,258 10% 71%	\$ 45,598 8% 79%	\$ 46,450 8% 87%	\$ 57,933 10% 97%	0.42% % Change from previous	\$575,350 -2.1% 96.61% Percentage of
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY	2016	8% 8% 8%	\$33,213 6% 13% 6%	\$48,745 8% 21% 8%	\$48,306 8% 29% 8%	\$42,145 7% 36% 7%	\$ 53,531 9% 45% 9%	\$ 49,162 8% 54% 9%	\$ 45,176 8% 61% 8%	\$ 60,258 10% 71% 10%	\$ 45,598 8% 79% 8%	\$ 46,450 8% 87% 8%	\$ 57,933 10% 97% 10%	0.42% % Change from previous	\$575,350 -2.1% 96.61% Percentage of Acutal vs.
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual	2016	8% 8% 8% 8%	\$33,213 6% 13% 6% 14% \$78,045	\$48,745 8% 21% 8% 22% \$126,790	\$48,306 8% 29% 8% 30% \$175,096	\$42,145 7% 36% 7% 38% \$217,241	\$ 53,531 9% 45% 9% 47% \$270,772	\$ 49,162 8% 54% 9% 56% \$319,934	\$ 45,176	\$ 60,258 10% 71% 10% 74% \$425,368	\$ 45,598	\$ 46,450 8% 87% 88% 90% \$517,416	\$ 57,933 10% 97% 10% 100% \$575,350	0.42% % Change from previous	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual		8% 8% 8% 8%	\$33,213 6% 13% 6% 14% \$78,045	\$48,745 8% 21% 8% 22% \$126,790	\$48,306 8% 29% 8% 30% \$175,096	\$42,145 7% 36% 7% 38% \$217,241	\$ 53,531 9% 45% 9% 47% \$270,772	\$ 49,162 8% 54% 9% 56% \$319,934	\$ 45,176	\$ 60,258 10% 71% 10% 74% \$425,368	\$ 45,598	\$ 46,450 8% 87% 88% 90% \$517,416	\$ 57,933 10% 97% 10% 100% \$575,350	0.42% % Change from previous year	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month		8% 8% 8% 8% \$ 45,729	\$33,213 6% 13% 6% 14% \$78,045 \$ 38,792	\$48,745 8% 21% 8% 22% \$126,790 \$ 57,428	\$48,306 8% 29% 8% 30% \$175,096 \$ 42,952	\$42,145 7% 36% 7% 38% \$217,241 \$ 43,434	\$ 53,531 9% 45% 9% 47% \$270,772 \$ 62,032	\$ 49,162 8% 54% 9% 56% \$319,934 \$ 49,281	\$ 45,176 8% 61% 8% 63% \$365,110 \$ 45,448	\$ 60,258 10% 71% 10% 74% \$425,368 \$ 64,487	\$ 45,598 8% 79% 8% 82% \$470,966 \$ 46,592	\$ 46,450 8% 87% 8% 90% \$517,416 \$ 45,872	\$ 57,933 10% 97% 10% 100% \$575,350 \$ 67,973	% Change from previous year \$574,857	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted \$ 610,021
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted		\$% 8% 8% 8% \$ 45,729 8% 8%	\$33,213 6% 13% 6% 14% \$78,045 \$ 38,792 7%	\$48,745 8% 21% 8% 22% \$126,790 \$ 57,428 10% 25%	\$48,306 8% 29% 8% 30% \$175,096 \$ 42,952 7% 32%	\$42,145 7% 36% 7% 38% \$217,241 \$ 43,434 8% 40%	\$ 53,531 9% 45% 9% 47% \$270,772 \$ 62,032 11% 51%	\$ 49,162 8% 54% 9% 56% \$319,934 \$ 49,281 9% 59%	\$ 45,176 8% 61% 8% 63% \$365,110 \$ 45,448 8% 67%	\$ 60,258 10% 71% 10% 74% \$425,368 \$ 64,487 11% 78%	\$ 45,598 8% 79% 8% 82% \$470,966 \$ 46,592 8% 86%	\$ 46,450 8% 87% 8% 90% \$517,416 \$ 45,872 8% 94%	\$ 57,933 10% 97% 10% \$575,350 \$ 67,973 12%	% Change from previous year \$574,857 -3.48% % Change from previous	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted \$ 610,021
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY		\$ 8%	\$33,213 6% 13% 6% 14% \$78,045 \$ 38,792 7% 15% 6%	\$48,745 8% 21% 8% 22% \$126,790 \$ 57,428 10% 25% 9%	\$48,306 8% 29% 8% 30% \$175,096 \$ 42,952 7% 32% 7%	\$42,145 7% 36% 7% 38% \$217,241 \$ 43,434 8% 40% 7%	\$ 53,531 9% 45% 9% 47% \$270,772 \$ 62,032 11% 51% 10%	\$ 49,162	\$ 45,176	\$ 60,258 10% 71% 10% 74% \$425,368 \$ 64,487 11% 78% 11%	\$ 45,598 8% 79% 8% 82% \$470,966 \$ 46,592 8% 86%	\$ 46,450 8% 87% 8% 90% \$517,416 \$ 45,872 8% 94% 8%	\$ 57,933 10% 97% 10% \$575,350 \$ 67,973 12% 106%	% Change from previous year \$574,857 -3.48% % Change	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted \$ 610,021
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual	2017	\$ 8%	\$33,213 6% 13% 6% 14% \$78,045 \$ 38,792 7% 15% 6%	\$48,745 8% 21% 8% 22% \$126,790 \$ 57,428 10% 25% 9% 23%	\$48,306 8% 29% 8% 30% \$175,096 \$ 42,952 7% 32% 7% 30%	\$42,145 7% 36% 7% 38% \$217,241 \$ 43,434 8% 40% 7% 37%	\$ 53,531 9% 45% 9% 47% \$270,772 \$ 62,032 11% 51% 10% 48%	\$ 49,162 8% 54% 9% 56% \$319,934 \$ 49,281 9% 59% 8% 56%	\$ 45,176 8% 61% 8% 63% \$365,110 \$ 45,448 8% 67% 7% 63%	\$ 60,258 10% 71% 10% 74% \$425,368 \$ 64,487 11% 78% 11% 74%	\$ 45,598 8% 79% 8% 82% \$470,966 \$ 46,592 8% 86% 81%	\$ 46,450 87% 88% 90% \$517,416 \$ 45,872 8% 94% 89%	\$ 57,933 10% 97% 10% 100% \$575,350 \$ 67,973 12% 106% 11%	% Change from previous year \$574,857 -3.48% % Change from previous	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs.
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY	2017	8% 8% 8% 8% \$ 45,729 8% 7% 7% \$ 45,729	\$33,213 6% 13% 6% 14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521	\$48,745 8% 21% 8% 22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949	\$48,306 8% 29% 8% 30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901	\$42,145 7% 36% 7% 38% \$217,241 \$ 43,434 40% 7% 37% \$228,335	\$ 53,531 9% 45% 9% 47% \$270,772 \$ 62,032 11% 51% 48% \$290,367	\$ 49,162 8% 54% 9% 56% \$319,934 \$ 49,281 9% 59% 8% 56% \$339,648	\$ 45,176 8% 61% 8% 63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097	\$ 60,258 10% 71% 10% 74% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584	\$ 45,598 8% 79% 8% 82% \$470,966 \$ 46,592 8% 86% 81% \$496,176	\$ 46,450 8% 87% 8% 90% \$517,416 \$ 45,872 8% 94% 8% 89% \$542,048	\$ 57,933 10% 97% 10% 100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021	% Change from previous year \$574,857 -3.48% % Change from previous year	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue	2017	\$ 8% 8% 8% 8% \$ 45,729 8% 7% 7% \$ 45,729 \$ 47,702	\$33,213 6% 13% 6% 14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461	\$48,745 8% 21% 8% 22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048	\$48,306 8% 29% 8% 30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913	\$42,145 7% 36% 7% 38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053	\$ 53,531 9% 45% 9% 47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807	\$ 49,162 8% 54% 9% 56% \$319,934 \$ 49,281 9% 59% 8% 56% \$339,648 \$ 53,572	\$ 45,176 8% 61% 8% 63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953	\$ 60,258 10% 71% 10% 5425,368 \$ 64,487 11% 78% 11% 74% \$449,584 \$ 70,792	\$ 45,598 8% 79% 8% 82% \$470,966 \$ 46,592 8% 86% 88% 81% \$496,176 \$ 48,859	\$ 46,450 8% 87% 8% 90% \$517,416 \$ 45,872 8% 94% 89% \$542,048 \$ 52,242	\$ 57,933 10% 97% 100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658	% Change from previous year \$574,857 -3.48% % Change from previous year \$585,078	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted \$ 610,021 6% Percentage of Acutal vs. Budgeted
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month	2017	\$ 8% 8% 8% 8% 8% 8% 8% 7% 7% 5\$ 45,729 \$ 47,702 8%	\$33,213 6% 13% 6% 14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7%	\$48,745 8% 21% 8% 22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10%	\$48,306 8% 29% 8% 30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9%	\$42,145 7% 36% 7% 38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053	\$ 53,531 9% 45% 9% 47% \$270,772 \$ 62,032 11% 51% 48% \$290,367 \$ 67,807 12%	\$ 49,162 8% 54% 9% 56% \$319,934 \$ 49,281 9% 59% 8% 56% \$339,648 \$ 53,572	\$ 45,176 8% 61% 8% 63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953	\$ 60,258 10% 71% 10% 74% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584 \$ 70,792 12%	\$ 45,598 8% 79% 8% 82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859	\$ 46,450 8% 87% 8% 90% \$517,416 \$ 45,872 8% 94% 89% \$542,048 \$ 52,242	\$ 57,933 10% 97% 10% 100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10%	% Change from previous year \$574,857 -3.48% % Change from previous year \$585,078	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted
% of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of EOY actual	2017	\$ 8% 8% 8% \$ 45,729 8% 7% 7% \$ 45,729 \$ 47,702 8% 8%	\$33,213 6% 13% 6% 14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16%	\$48,745 8% 21% 8% 22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25%	\$48,306 8% 29% 8% 30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 34%	\$42,145 7% 36% 7% 38% \$217,241 \$ 43,434 40% 7% 37% \$228,335 \$ 46,053 8% 42%	\$ 53,531 9% 45% 9% 47% \$270,772 \$ 62,032 11% 51% 48% \$290,367 \$ 67,807 12% 53%	\$ 49,162 8% 54% 9% 56% \$319,934 \$ 49,281 9% 59% 8% 56% \$339,648 \$ 53,572 9% 62%	\$ 45,176 8% 61% 8% 63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71%	\$ 60,258 10% 71% 10% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584 \$ 70,792 12% 83%	\$ 45,598 8% 79% 8% 82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92%	\$ 46,450 8% 87% 8% 90% \$517,416 \$ 45,872 8% 94% 89% \$542,048 \$ 52,242 9% 101%	\$ 57,933 10% 97% 100% \$575,350 \$ 67,973 12% 106% 11% \$60,658 10% 111%	% Change from previous year \$574,857 -3.48% % Change from previous year \$585,078	\$575,350 -2.1% 96.61% Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$578,269 -5%
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Modeling Sales Tax Reduction for 2020													Updated: 8/21/2020		
2020 YTD and Historic															•
	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Budgeted	Actual	
2020 Sales Tax	\$53,017	\$44,336	\$56,496	\$37,142	\$34,817	\$53,516	\$48,791	\$ -	\$ -	\$ -	\$ -	\$ -	\$618,000	\$ 328,114	<'20 YTD
														53.1%	< % of originally budget
					То	tal Sales Ta	x Revenue	Projection	s from our	COVID Adj	usted Budg	get Model:	\$432,600	75.8%	< % of COVID adjusted budget
2015 - 2019 Monthly Average	\$47,415	\$39,125	\$54,405	\$46,969	\$45,467	\$64,012	\$51,020	\$48,946	\$63,023	\$49,109	\$50,181	\$62,505	\$589,711	\$608,019	
2019	\$51,598	\$43,102	\$59,377	\$49,082	\$51,369	\$80,215	\$56,550	\$55,080	\$64,198	\$52,294	\$58,039	\$ 68,066	\$600,000	\$ 688,970	
Projecting the Rest of the Year											•				
													1st Quarter	% Decrease	
													Actual +	of 2020	
Decreased Revenue Projection	see actuals						30%	30%	40%	40%	40%	40%	Projected	Budgeted	
Projection based on 5-yr							\$35,714	\$34,262	\$37,814	\$29,465	\$30,109	\$37,503	\$395,857	35.95%	
Projection based on 2019							\$39,585	\$38,556	\$38,519	\$31,377	\$34,824	\$40,839	\$414,689	32.90%	
Total Sales Tax Revenue Projections from our May Budget Model: \$432,600											30%				