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-70	71	Sal	IPS.	Tax

	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2021 Budgeted	2021 YTD Actual
2021 Sales Tax YTD	\$ 46,346	\$ 42,192	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 506,760	\$ 88,538
2021 % Difference of 6-year	-4.14%	5.50%												
average		3.3070												
2021 % Difference of 2019	-10.18%	-2.11%												
		•					•						Budgeted	Actual
													Average	Average
2015 - 2020 Monthly Average	\$48,349	\$39,994	\$54,754	\$45,331	\$43,692	\$62,263	\$50,649	\$48,715	\$66,486	\$49,567	\$49,200	\$64,259	\$594,426	\$623,258
2019 Actuals	\$ 51,598	\$ 43,102	\$ 59,377	\$ 49,082	\$ 51,369	\$ 80,215	\$ 56,550	\$ 55,080	\$ 64,198	\$ 52,294	\$ 58,039	\$ 68,066	\$600,000	\$ 688,970

Sales Tax Figures updated 4/6/2021

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						•	June	July		Sept					Actual .
	2011	\$43,771	\$36,621	\$57,874	\$40,161	\$37,749	\$53,177	\$41,244	\$41,142	\$62,040	\$38,593	\$39,671	\$60,155	\$667,767	\$552,198
% of budgeted		7%	5%	9%	6%	6%	8%	6%	6%	9%	6%	6%	9%		
Accumulated budget		7%	12%	21%	27%	32%	40%	47%	53%	62%	68%	74%	83%		
% of actual		8%	7%	10%	7%	7%	10%	7%	7%	11%	7%	7%	11%		82.69%
% of EOY actual		8%	15%	25%	32%	39%	49%	56%	64%	75%	82%	89%	100%		Percentage of
accumulated actual			\$80,392	\$138,266	\$178,427	\$216,176	\$269,353	\$310,597	\$351,739	\$413,779	\$452,372	\$492,043	\$552,198		Acutal vs.
decamated actual	2012	444.007												4400.000	Budgeted
	2012	\$41,997	\$36,357	\$54,677	\$38,965	\$38,545	\$64,379	\$41,782	\$40,564	\$58,961	\$41,206	\$39,881	\$61,522	\$432,072	\$558,836
% of budgeted revenue by month		10%	8%	13%	9%	9%	15%	10%	9%	14%	10%	9%	14%	-35.3%	1.2%
Accumulated % of budgeted		10%	18%	31%	40%	49%	64%	73%	83%	96%	106%	115%	129%	% Change from	
% of actual at EOY		8%	7%	10%	7%	7%	12%	7%	7%	11%	7%	7%	11%	previous year	129.34%
Accumulated % of EOY actual		8%	14%	24%	31%	38%	49%	57%	64%	74%	82%	89%	100%		Percentage of
accumulated actual revenue	ı		\$78,354	\$133,031	\$171,996	\$210.541	\$274,920	\$316,702	\$357,266	\$416,227	\$457,433	\$497,314	\$558,836		Acutal vs.
	2013	\$48,000	\$38,972	\$49,635	\$40,026	\$41,500	\$58,309	\$42,736	\$42,521	\$65,827	\$42,513	\$43,484	\$61,334	\$485,719	\$574,857
	2013			-	-					1				· ·	
% of budgeted revenue by month		10%	8%	10%	8%	9%	12%	9%	9%	14%	9%	9%	13%	12.4%	2.9%
Accumulated % of budgeted		10%	18%	28%	36%	45%	57%	66%	74%	88%	97%	106%	118%	% Change from	
% of actual at EOY		8%	7%	9%	7%	7%	10%	7%	7%	11%	7%	8%	11%	previous year	118.35%
Accumulated % of EOY actual		8%	15%	24%	31%	38%	48%	56%	63%	74%	82%	89%	100%		Percentage of
accumulated actual revenue			\$86,972	\$136,607	\$176,633	\$218,133	\$276,442	\$319,178	\$361,699	\$427,526	\$470,039	\$513,523	\$574,857		Acutal vs. Budgeted
	2014	\$42,148	\$35,637	\$62,795	\$41,959	\$41,344	\$66,805	\$43,707	\$46,217	\$61,557	\$46,090	\$43,839	\$70,385	\$571,674	\$602,483
0/ of hudgeted governo huggeth	2014			-	-			1							
% of budgeted revenue by month		7%	6%	11%	7%	7%	12%	8%	8%	11%	8%	8%	12%	17.7%	4.8%
Accumulated % of budgeted		7%	14%	25%	32%	39%	51%	58%	67%	77%	85%	93%	105%	% Change from	
% of actual at EOY		7%	6%	10%	7%	7%	11%	7%	8%	10%	8%	7%	12%	previous year	105.39%
Accumulated % of EOY actual		7%	13%	23%	30%	37%	48%	56%	63%	73%	81%	88%	100%		Percentage of
accumulated actual revenue			\$77,785	\$140,580	\$182,539	\$223,883	\$290,688	\$334,395	\$380,612	\$442,169	\$488,259	\$532,098	\$602,483		Acutal vs. Budgeted
	2015	\$47,216	\$37,059	\$50,429	\$44,591	\$44,335	\$56,476	\$46,535	\$47,072	\$55,380	\$52,201	\$48,300	\$57,893	\$593,066	\$587,487
% of budgeted revenue by month		8%	6%	9%	8%	7%	10%	8%	8%	9%	9%	8%	10%	3.7%	-2.5%
-			-												-2.5%
Accumulated % of budgeted		8%	14%	23%	30%	38%	47%	55%	63%	72%	81%	89%	99%	% Change from	
% of actual at EOY		8%	6%	9%	8%	8%	10%	8%	8%	9%	9%	8%	10%	previous year	99.06%
Accumulated % of EOY actual		8%	14%	23%	31%	38%	48%	56%	64%	73%	82%	90%	100%		Percentage of Acutal vs.
accumulated actual revenue			\$84,275	\$134,704	\$179,295	\$223,630	\$280,106	\$326,641	\$373,713	\$429,093	\$481,294	\$529,594	\$587,487		Budgeted
	2016	\$44,832	\$33,213	\$48,745	\$48,306	\$42,145	\$ 53,531	\$ 49,162	\$ 45,176	\$ 60,258	\$ 45,598	\$ 46,450	\$ 57,933	\$595,556	\$575,350
% of budgeted revenue by month		8%	6%	8%	8%	7%	9%	8%	8%	10%	8%	8%	10%	0.42%	-2.1%
-		8%	13%		29%					71%	79%]
Accumulated % of budgeted		870	13%	21%	29%	36%	45%	54%	61%			87%		% Change from	
% of actual at EOY		8%	6%	8%	8%	7%	9%	9%	8%	10%	8%	8%	10%	previous year	96.61%
% of actual at EOY Accumulated % of EOY actual		8% 8%	6% 14%	8% 22%	8% 30%	7% 38%	9% 47%	9% 56%	63%	10% 74%	8% 82%	90%	10%	previous year	Percentage of
														previous year	
Accumulated % of EOY actual	2017	8%	14% \$78,045	22%	30% \$175,096	38%	47%	56%	63%	74%	82% \$470,966	90%	100%	\$574,857	Percentage of Acutal vs. Budgeted
Accumulated % of EOY actual	2017	8%	14% \$78,045	22% \$126,790	30% \$175,096	38% \$217,241	47% \$270,772	56% \$319,934	63% \$365,110	74% \$425,368	82% \$470,966	90% \$517,416	100% \$575,350		Percentage of Acutal vs. Budgeted
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month	2017	\$ 45,729	14% \$78,045 \$ 38,792	\$126,790 \$57,428	30% \$175,096 \$ 42,952	38% \$217,241 \$ 43,434	\$270,772 \$ 62,032 11%	56% \$319,934 \$ 49,281	\$365,110 \$ 45,448	74% \$425,368 \$ 64,487 11%	\$470,966 \$ 46,592	90% \$517,416 \$ 45,872	100% \$575,350 \$ 67,973 12%	\$574,857 -3.48%	Percentage of Acutal vs. Budgeted \$ 610,021
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted	2017	\$ 45,729 8%	14% \$78,045 \$ 38,792 7% 15%	22% \$126,790 \$ 57,428 10% 25%	30% \$175,096 \$ 42,952 7% 32%	38% \$217,241 \$ 43,434 8% 40%	\$270,772 \$ 62,032 11% 51%	56% \$319,934 \$ 49,281 9% 59%	63% \$365,110 \$ 45,448 8% 67%	74% \$425,368 \$ 64,487 11% 78%	82% \$470,966 \$ 46,592 8% 86%	90% \$517,416 \$ 45,872 8% 94%	100% \$575,350 \$ 67,973 12% 106%	\$574,857	Percentage of Acutal vs. Budgeted \$ 610,021
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY	2017	\$ 45,729 8% 8% 7%	14% \$78,045 \$ 38,792 7% 15% 6%	22% \$126,790 \$ 57,428 10% 25% 9%	30% \$175,096 \$ 42,952 7% 32%	38% \$217,241 \$ 43,434 8% 40% 7%	47% \$270,772 \$ 62,032 11% 51%	56% \$319,934 \$ 49,281 9% 59% 8%	63% \$365,110 \$ 45,448 8% 67%	74% \$425,368 \$ 64,487 11% 78%	82% \$470,966 \$ 46,592 8% 86%	90% \$517,416 \$ 45,872 8% 94%	100% \$575,350 \$ 67,973 12% 106%	\$574,857 -3.48% % Change from	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12%
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual	2017	\$ 45,729 8% 8% 7% 7%	14% \$78,045 \$ 38,792 7% 15% 6% 14%	22% \$126,790 \$ 57,428 10% 25% 9% 23%	30% \$175,096 \$ 42,952 7% 32% 7%	38% \$217,241 \$ 43,434 8% 40% 7% 37%	47% \$270,772 \$ 62,032 11% 51% 10% 48%	56% \$319,934 \$ 49,281 9% 59% 8%	63% \$365,110 \$ 45,448 8% 67% 7%	74% \$425,368 \$ 64,487 11% 78% 11%	82% \$470,966 \$ 46,592 8% 86% 88%	90% \$517,416 \$ 45,872 8% 94% 8%	100% \$575,350 \$ 67,973 12% 106% 11%	\$574,857 -3.48% % Change from	Percentage of Acutal vs. Budgeted \$ 610,021
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY		\$ 45,729 8% 8% 7% 7% \$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901	38% \$217,241 \$ 43,434 8% 40% 7% 37% \$228,335	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367	56% \$319,934 \$ 49,281 9% 59% 8% 56% \$339,648	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097	74% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584	82% \$470,966 \$ 46,592 8% 86% 88% 81% \$496,176	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$542,048	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021	\$574,857 -3.48% % Change from previous year	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual	2017	\$ 45,729 8% 8% 7% 7% \$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521	22% \$126,790 \$ 57,428 10% 25% 9% 23%	30% \$175,096 \$ 42,952 7% 32% 7%	38% \$217,241 \$ 43,434 8% 40% 7% 37%	47% \$270,772 \$ 62,032 11% 51% 10% 48%	56% \$319,934 \$ 49,281 9% 59% 8%	63% \$365,110 \$ 45,448 8% 67% 7%	74% \$425,368 \$ 64,487 11% 78% 11%	82% \$470,966 \$ 46,592 8% 86% 88%	90% \$517,416 \$ 45,872 8% 94% 8%	100% \$575,350 \$ 67,973 12% 106% 11%	\$574,857 -3.48% % Change from	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual		\$ 45,729 8% 8% 7% 7% \$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901	38% \$217,241 \$ 43,434 8% 40% 7% 37% \$228,335	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367	56% \$319,934 \$ 49,281 9% 59% 8% 56% \$339,648	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097	74% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584	82% \$470,966 \$ 46,592 8% 86% 88% 81% \$496,176	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$542,048	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021	\$574,857 -3.48% % Change from previous year	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue		\$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913	38% \$217,241 \$ 43,434 8% 40% 7% 37% \$228,335 \$ 46,053	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807	\$ 49,281 \$ 49,281 9% 59% 8% \$ 56% \$ 339,648 \$ 53,572	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953	74% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584 \$ 70,792	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859	90% \$517,416 \$ 45,872 8% 94% 88% 89% \$542,048 \$ 52,242	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658	\$574,857 -3.48% % Change from previous year \$585,078	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month		\$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7%	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10%	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913	38% \$217,241 \$ 43,434 8% 40% 7% 37% \$228,335 \$ 46,053	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807	56% \$319,934 \$ 49,281 9% 59% 8% 56% \$339,648 \$ 53,572	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953	74% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584 \$ 70,792 12%	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$542,048 \$ 52,242	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10%	\$574,857 -3.48% % Change from previous year \$585,078 1.78%	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY		\$ 45,729	14% \$78,045 \$ 38,792	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25%	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 34%	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42%	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% 10%	\$ 49,281 \$ 49,281 \$ 59% \$ 8% \$ 56% \$ 339,648 \$ 53,572 9 % 8 8%	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71%	74% \$425,368 \$ 64,487 11% 78% 11% \$149,584 \$ 70,792 12% 83% 111%	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92%	90% \$517,416 \$ 45,872 8% 94% 8% \$542,048 \$ 52,242 9% 101%	100% \$575,350 \$ 67,973 12% 106% 11% \$ 600,658 10% 9%	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6%
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual		\$ 45,729 8% 8% 7% 5 45,729 \$ 47,702 8% 7% 7%	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% 7% 14%	22% \$126,790 \$ 57,428 10% 25% 9% \$141,949 \$ 56,048 10% 25% 9% 23%	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 34% 88%	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% 337%	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% 53% 10%	\$ 49,281 \$ 49,281 9% \$ 59% 8% \$ 56% \$ 339,648 \$ 53,572 9% 62% 8%	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% 8%	74% \$425,368 \$ 64,487 11% 78% 111% \$449,584 \$ 70,792 12% 83% 111% 75%	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92% 8%	90% \$517,416 \$ 45,872 8% 94% 89% \$542,048 \$ 52,242 9% 101%	100% \$575,350 \$ 67,973 12% 106% 11% \$ 60,658 10% 111% 9%	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs.
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY	2018	\$ 45,729 8% 8% 7% 7% \$ 45,729 \$ 47,702 8% 7% 7% 5 47,702	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% 7% 14% \$91,163	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25% 9% 33% \$147,211	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 34% 8% 30% \$197,125	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% \$37% \$5243,178	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% 53% 10% 48% \$310,985	\$6% \$319,934 \$49,281 9% \$59% 8% \$56% \$339,648 \$53,572 9% 62% 8% \$66% \$364,557	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% 8% 64% \$416,510	74% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584 \$ 70,792 12% 83% 11% 75% \$487,302	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92% 8% 83% \$536,161	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$5542,048 \$ 52,242 9% 101% 8% 91% \$558,404	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 11% 9% 1114% 9% \$649,061	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs. Budgeted vs. Budgeted separate of Acutal vs. Budgeted
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated % of EOY actual accumulated % of EOY actual accumulated actual revenue		\$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% 7% 14% \$91,163 \$ 43,102	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25% 9% 23% \$147,211 \$ 59,377	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 8% 30% \$197,125 \$ 49,082	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% \$243,178 \$ 51,369	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% 53% 10% 48% \$310,985 \$ 80,215	\$ 49,281 9% \$ 49,281 9% 59% 8% \$ 56% \$ 339,648 \$ 53,572 9% 62% 8% \$ 56,560	\$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% 8% 64% \$416,510 \$ 55,080	74% \$425,368 \$ 64,487 11% 78% 111% 74% \$449,584 \$ 70,792 12% 83% 111% 75% \$487,302 \$ 64,198	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92% 8% \$33% \$536,161 \$ 52,294	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$5542,048 \$ 52,242 9% 101% 8% 91% \$588,404 \$ 58,039	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10% 1114 9% \$100% \$649,061 \$ 68,066	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs. Budgeted \$ 88,970
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual	2018	\$ 45,729 8% 8% 7% 7% \$ 45,729 \$ 47,702 8% 7% 7% 5 47,702	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% 7% 14% \$91,163	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25% 9% 33% \$147,211	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 34% 8% 30% \$197,125	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% \$37% \$5243,178	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% 53% 10% 48% \$310,985	\$6% \$319,934 \$49,281 9% \$59% 8% \$56% \$339,648 \$53,572 9% 62% 8% \$66% \$364,557	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% 8% 64% \$416,510	74% \$425,368 \$ 64,487 11% 78% 11% 74% \$449,584 \$ 70,792 12% 83% 11% 75% \$487,302	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92% 8% 83% \$536,161	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$5542,048 \$ 52,242 9% 101% 8% 91% \$558,404	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 11% 9% 1114% 9% \$649,061	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs. Budgeted vs. Budgeted separate of Acutal vs. Budgeted
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated % of EOY actual accumulated % of EOY actual accumulated actual revenue	2018	\$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% 7% 14% \$91,163 \$ 43,102	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25% 9% 23% \$147,211 \$ 59,377	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 8% 30% \$197,125 \$ 49,082	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% \$243,178 \$ 51,369	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% 53% 10% 48% \$310,985 \$ 80,215	\$ 49,281 9% \$ 49,281 9% 59% 8% \$ 56% \$ 339,648 \$ 53,572 9% 62% 8% \$ 56,560	\$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% 8% 64% \$416,510 \$ 55,080	74% \$425,368 \$ 64,487 11% 78% 111% 74% \$449,584 \$ 70,792 12% 83% 111% 75% \$487,302 \$ 64,198	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92% 8% \$33% \$536,161 \$ 52,294	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$5542,048 \$ 52,242 9% 101% 8% 91% \$588,404 \$ 58,039	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10% 1114 9% \$100% \$649,061 \$ 68,066	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs. Budgeted \$ 88,970
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated work of EOY actual accumulated % of budgeted % of budgeted revenue % of budgeted revenue by month	2018	\$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% 7% 14% \$91,163 \$ 43,102	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25% 9% 23% \$147,211 \$ 59,377	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 34% \$8% 30% \$197,125 \$ 49,082	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% \$228,3178 \$ 51,369	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% 53% 10% 48% \$310,985 \$ 80,215	\$ 49,281 9% \$ 49,281 9% 59% 8% \$ 56% \$ 339,648 \$ 53,572 9% 62% 8% \$ 566 \$ 364,557 \$ 56,550	\$365,110 \$45,448 8% 67% 7% 63% \$385,097 \$51,953 9% 71% 88% 6446,510 \$55,080	74% \$425,368 \$ 64,487 11% 78% 111% 744 \$449,584 \$ 70,792 12% 83% 111% 75% \$487,302 \$ 64,198	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92% 88% \$3% \$536,161 \$ 52,294	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$542,048 \$ 52,242 9% 101% \$8% 91% \$588,404 \$ 58,039	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10% 11114 9% 100% \$649,061 \$ 68,066	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs. Budgeted \$ 88,970
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated work of budgeted % of budgeted revenue by month accumulated actual revenue % of budgeted revenue by month Accumulated of budgeted	2018	\$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% 7% 14% \$91,163 \$ 43,102 7% 16%	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25% 9% \$147,211 \$ \$9,377 10%	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 34% \$197,125 \$ 49,082 8% 33%	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% \$243,178 \$ 51,369 9% 42%	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% 53% 10% 48% \$310,985 \$ 80,215 13%	\$ 49,281 9% \$ 49,281 9% 59% 8% \$ 56% \$ 339,648 \$ 53,572 9% 62% 8% \$ 566 \$ 364,557 \$ 56,550	63% \$365,110 \$ 45,448 8% 67% 63% \$385,097 \$ 51,953 9% 71% 8% \$446,510 \$ 55,080 9%	74% \$425,368 \$ 64,487 11% 78% 111% 74% \$449,584 \$ 70,792 12% 83% 111% 75% \$487,302 \$ 64,198 11%	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92% 83% \$536,161 \$ 52,294 9%	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$542,048 \$ 52,242 9% 101% \$588,404 \$ 58,039 10%	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10% 11114 9% \$649,061 \$ 68,066 11%	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year \$600,000 2.55% % Change from	Percentage of Acutal vs.
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of budgeted % of actual at EOY Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual	2018	\$ 45,729	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% \$91,163 \$ 43,102 7% 16% 6% 14%	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 10% 25% 9% \$147,211 \$ 59,377 10% 26% 9%	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% 34% \$197,125 \$ 49,082 8% 34% 7% 29%	38% \$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% \$243,178 \$ 51,369 9% 42% 7% 337%	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% \$330,985 \$ 80,215 13% 56% 49%	\$ 49,281 9% \$ 49,281 9% 59% 8% \$ 56% \$ 339,648 \$ 53,572 9% 62% \$ 364,557 \$ 56,550 9% 65% 8 364,557	63% \$365,110 \$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% \$8% 64% \$416,510 \$ 55,080 9% 74% 88%	74% \$425,368 \$ 64,487 11% 78% 111% 74% \$449,584 \$ 70,792 12% 83% 111% 75% \$487,302 \$ 64,198 11% 85% 9%	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 92% 83% \$536,161 \$ 52,294 9% 94% 83%	90% \$517,416 \$ 45,872 8% 94% 8% 89% \$542,048 \$ 52,242 9% 101% \$588,404 \$ 588,039 10% 8% 90%	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10% 1111% 9% \$649,061 \$ 68,066 11% 115% 10%	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year \$600,000 2.55% % Change from	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs. Budgeted \$ 688,970 6% 114.83% Percentage of Acutal vs. Acutal vs. Budgeted \$ 688,970 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6%
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated % of budgeted % of budgeted revenue by month accumulated % of budgeted % of budgeted revenue by month Accumulated % of budgeted % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY	2018	\$ 45,729 8% 8% 7% 745,729 \$ 45,729 \$ 47,702 8% 7% \$ 47,702 \$ 51,598 9% 8% 7% \$ 51,598	14% \$78,045 \$ 38,792	22% \$126,790 \$ 57,428 10% 25% 9% 23% \$141,949 \$ 56,048 20% \$147,211 \$ 59,377 10% 26% 9% 22% \$154,077	30% \$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% \$197,125 \$ 49,082 8% 34% 7% 29% \$\$203,159	38% \$217,241 \$ 43,434 8% 40% 7% 37% \$228,335 \$ 46,053 8% 42% 7% \$243,178 \$ 51,369 9% 42% 7% 33% \$554,528	\$ 62,032 11% \$ 62,032 11% 10% 48% \$290,367 \$ 67,807 12% \$334,743	\$6% \$319,934 \$49,281 9% \$59% \$36,648 \$53,572 9% \$26 \$364,557 \$56,550 9% \$364,557 \$56,550	\$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% 8% 64% \$416,510 \$ 55,080 9% 74% 8% 65% \$\$446,372	74% \$425,368 \$ 64,487 11% 78% 111% 74% \$449,584 \$ 70,792 12% 83% 111% 75% \$487,302 \$ 64,198 11% 85% 9% 74% \$510,570	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 83% \$536,161 \$ 52,294 9% 94% 8% 82% \$562,864	90% \$517,416 \$ 45,872 8% 89% \$542,048 \$ 52,242 9% 101% \$588,404 \$ 58,039 10% 8% 90% \$620,904	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10% 111% 9% \$649,061 \$ 68,066 11% 115% 10% \$688,970	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year \$600,000 2.55% % Change from previous year	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs. Budgeted \$ 688,970 6% 114.83% Percentage of Acutal vs. Budgeted
Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated % of budgeted % of actual at EOY Accumulated % of budgeted % of of actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated % of EOY actual accumulated % of EOY actual accumulated actual revenue	2018	\$ 45,729 8% 8% 7% 7% \$ 45,729 \$ 47,702 8% 7% \$ 47,702 \$ 51,598 9% 8% 7% \$ 51,598 \$ 51,598 \$ 51,598	14% \$78,045 \$ 38,792	22% \$126,790 \$ 57,428 10% 25% 9% \$141,949 \$ 56,048 23% \$147,211 \$ 59,377 10% 26% 9% \$22% \$154,077 \$ 56,496	\$175,096 \$ 42,952 7% 32% 7% 30% \$184,901 \$ 49,913 9% \$197,125 \$ 49,082 8% 34% 7% 29% \$\$203,159 \$ 37,142	\$217,241 \$ 43,434 8% 40% 7% 37% \$228,335 \$ 46,053 8% 42% 7% \$243,178 \$ 51,369 9% 42% 7% \$243,778 \$ 5243,78 \$ 51,369 9% \$ 42% \$ 51,369 \$ 9% \$ 42% \$ 34,817	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% \$334,743 \$ \$334,743 \$ \$53,516	\$ 49,281 9% \$ 49,281 9% \$ 59% 8% \$ 56% \$ 339,648 \$ 53,572 9% 62% 8% \$ 56,550 9% 65% \$ 364,557 \$ 56,550 9% \$ 364,557 \$ 56,550 9% \$ 364,557 \$ 56,550 9% \$ 364,557 \$ 56,550 9% \$ 364,557 \$ 56,550 9% \$ 53,572 \$ 54,000 \$	\$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% 8% 64% \$416,510 \$ 55,080 9% 74% 8% 65% \$446,372 \$ 47,559	74% \$425,368 \$ 64,487 11% 78% 111% 74% \$449,584 \$ 70,792 12% 83% 111% 75% \$487,302 \$ 64,198 11% 85% 9% 74% \$510,570 \$ 83,799	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% 83% \$536,161 \$ 52,294 9% 94% 8% 82% \$562,864 \$ 51,859	90% \$517,416 \$45,872 8% 94% 89% \$542,048 \$55,242 9% 101% \$588,404 \$588,309 10% 88% 90% \$5620,904 \$44,296	100% \$575,350 \$ 67,973 12% 106% 111% 100% \$610,021 \$ 60,658 10% 1111% 9% \$649,061 \$ 68,066 111% 115% 10% \$ 688,970 \$ 73,032	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year \$600,000 2.55% % Change from previous year \$618,000	Percentage of Acutal vs. Budgeted \$ 610,021 6% 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 6% 110.94% Percentage of Acutal vs. Budgeted \$ 688,970 6% 114.83% Percentage of Acutal vs. Budgeted \$ 688,970 \$ 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6%
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Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated actual revenue % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated % of budgeted % of actual at EOY Accumulated % of EOY actual accumulated % of budgeted % of budgeted revenue % of budgeted revenue by month Accumulated % of budgeted % of budgeted revenue by month Accumulated % of budgeted % of actual at EOY	2018	\$ 45,729 8% 8% 7% 7% 45,729 47,702 8% 7% 5 47,702 5 1,598 9% 7% 75 51,598 51,598 51,598 51,598 51,598	14% \$78,045 \$ 38,792 7% 15% 6% 14% \$84,521 \$ 43,461 7% 16% \$91,163 \$ 43,102 7% 6% 14% \$94,700 \$ 44,336 7% 16% 7%	22% \$126,790 \$ 57,428 10% 25% 9% \$23% \$141,949 \$ 56,048 225% 9% \$23% \$147,211 \$ 59,377 10% 26% 9% \$22% \$154,077 \$ 56,496 9% 225%	30% \$175,096 \$42,952 7% 32% 7% 30% \$184,901 \$49,913 9% 34% \$8% 30% \$197,125 \$49,082 88% 37,142 66% 31%	\$217,241 \$ 43,434 8% 40% 7% \$228,335 \$ 46,053 8% 42% 7% \$243,178 \$ 51,369 9% 42% 7% \$2554,528 \$ 34,817 6% 37% 6%	47% \$270,772 \$ 62,032 11% 51% 10% 48% \$290,367 \$ 67,807 12% \$334,743 \$ \$334,743 \$ \$334,743 \$ \$53,516 9%	\$ 49,281 9% \$ 49,281 9% \$ 59% 8% \$ 56% \$ 339,648 \$ 53,572 9% 62% 8% \$ 56,550 9% \$ 56,550 9% \$ 391,292 \$ 48,791 8% \$ 53%	\$ 45,448 8% 67% 7% 63% \$385,097 \$ 51,953 9% 71% 8% 64% \$416,510 \$ 55,080 9% 74% 8% 65% \$446,372 \$ 47,559 8% 61%	74% \$425,368 \$ 64,487 11% 78% 111% 74% \$449,584 \$ 70,792 12% 83% 111% 75% \$487,302 \$ 64,198 111% \$550 9% 74% \$510,570 \$ 83,799 14% 74%	82% \$470,966 \$ 46,592 8% 86% 81% \$496,176 \$ 48,859 8% \$33% \$536,161 \$ 52,294 94% 88% \$2% \$51,859 88% \$38%	90% \$517,416 \$ 45,872 8% 94% 89% \$542,048 \$ 52,242 9% 101% \$588,404 \$ 58,039 103% \$620,904 \$ 44,296 7%	100% \$575,350 \$ 67,973 12% 106% 11% 100% \$610,021 \$ 60,658 10% 1111% 9% \$649,061 \$ 68,066 11% 115% 100% \$688,970 \$ 73,032 12%	\$574,857 -3.48% % Change from previous year \$585,078 1.78% % Change from previous year \$600,000 2.55% % Change from previous year \$618,000 3.00% % Change from	Percentage of Acutal vs. Budgeted \$ 610,021 106.12% Percentage of Acutal vs. Budgeted \$ 649,061 110.94% Percentage of Acutal vs. Budgeted \$ 688,970 6% 114.83% Percentage of Acutal vs. Budgeted \$ 688,970 5 688,970 114.83% Percentage of Acutal vs. Budgeted \$ 628,658 YTD Actual
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